

2023 VEMS Sponsorship / Vendor Reservation Form
March 20 – 23, 2023 · Hotel Madison, Harrisonburg VA
Register Online At: www.vemaweb.org/vendor23

Company Name: _____

Address: _____ City: _____ State: _____ Zip Code: _____

Phone Number: _____ Cell/Alternate #: _____

Contact Person: _____ Email: _____

Sponsorship level (includes exhibit booth) _____

Booth ONLY: All booths include one 6 ft table, 2 chairs, & electricity. Please select one of the following:

Premium: SOLD OUT
Two Representatives / 10' x 8' Booth
Booths 28 – 35, in Main Vendor Hall

Deluxe: SOLD OUT
One Representative / 8' x 6' Booth
Booths 1 – 27, in Main Vendor Hall

Standard: \$950 – 2 remaining!
One Representative / 8' x 6' Booth
Booths 36 – 45, in Secondary Vendor Hall

Booth Selection - Use the vendor hall floor plan on page 2 to determine booth location. Indicate your top two locations so we may process your application. Applications will be processed in the order received. Completed form & full payment required to reserve booth space. Booth reservations will not be taken by phone or email.

Selection 1: Booth # _____ Selection 2: Booth # _____

Additional Sponsorship: _____

Please list which companies you do not wish to be near: _____

Do you have any other special requirements? _____ If yes, please describe: _____

Please list designated vendor attendee so they may be registered once the vendor fee is received. *Please email VEMA@vemaweb.org if you have any dietary concerns or allergies.*

Name	Title	Email
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Additional Vendor Attendees: There will be an added charge of \$150.00 per person, for each additional representative for Deluxe and Standard booth spaces. *Please email VEMA@vemaweb.org if you have any dietary concerns or allergies.*

Name	Title	Email
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VEMS All-Access Pass: \$175 per person add-on fee for access to all education sessions and Wednesday and Thursday meals, including Wednesday's game night.

Attendee Name	M T W Games T (circle days / options)	Attendee Name	M T W Games T (circle days / options)
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Non-Profits: Contact VEMA office at (804) 643-0080 for potential discounts. Limited space available for non-profits.

Terms and Conditions: In accordance with the Terms and Conditions on the next page, the undersigned accepts and agrees to all terms. Upon application acceptance, this document constitutes a formal contract. *Credit Card payments will include a \$25 convenience fee per individual booth or sponsorship and a \$50 convenience fee for sponsorship bundles.*

Authorized Signature _____ Date _____

METHOD OF PAYMENT: _____ Check _____ Credit Card (will include convenience fee as noted above)

Total: \$ _____ Make Checks Payable To: **Virginia Emergency Management Association**

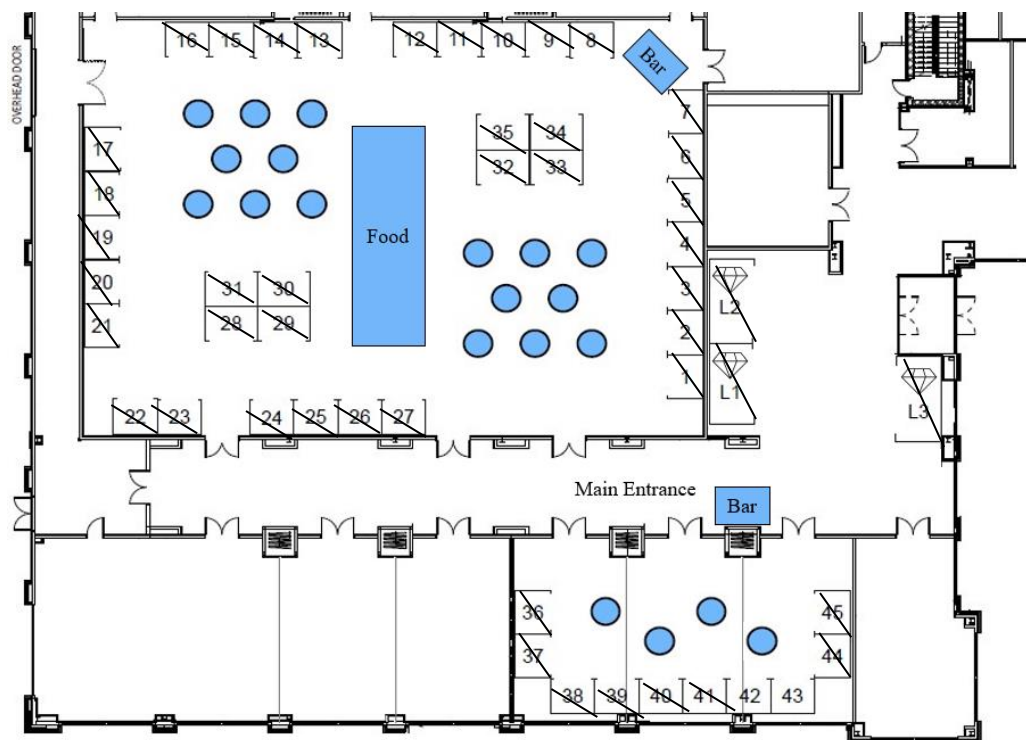
Card Type: _____ American Express _____ Discover _____ MasterCard _____ Visa

Name on Card: _____ CCV: _____

Credit Card Number: _____ Expiration date: _____

Card Holder Signature: _____

Mail to: VEMA Symposium, P.O. Box 29069, Henrico, VA 23242. Email: VEMA@vemaweb.org



HOURS FOR 2023

The vendor hall will be available for set up from 3:00 – 6:00 pm on Monday, March 20, 2023.

This year's Grand Opening will be Monday, March 20th at 6:30 pm, with a reception from 6:30 pm - 8:30 pm.

Hall hours on Tuesday, March 21st are 7:00 am - 1:30 pm. Exhibitor tear down begins at 1:30 pm.

VEMA reserves the right to change the exhibit hall layout and booth assignments at any time, as it may in its sole discretion deem necessary.

P = Premium: 10' x 8' space in Main Vendor Hall, 2 reps
D = Deluxe: 8' x 6' space in Main Vendor Hall, 1 rep
S = Standard: 8' x 6' space in Secondary Vendor Hall, 1 rep

Sponsor/Vendor Terms and Conditions:

The vendor assumes the entire responsibility and liability for losses, damages and claims arriving out of injury or damage to Hotel and exhibit company's furnishings, vendor's displays, equipment and other property brought upon the premises of the Hotel and shall indemnify and hold harmless the Hotel and VEMA, agents, servants, and employees from any and all such losses, damages and claims.

All cancellations must be submitted in writing and are subject to a \$150 administrative fee. Written cancellations can be emailed to VEMA@vemaweb.org or mailed to: VEMA, P.O. Box 29069, Henrico, VA 23242. Verbal cancellations will not be accepted. NO REFUNDS after postmark or fax date of February 3, 2023.

By registering and attending VEMS, you acknowledge that there is an unknown risk of exposure to COVID-19 through exposure to contaminated objects, as well as through personal contact. Such exposure carries with it a certain degree of risk that could result in illness, disability or death. You agree to release and hold harmless VEMA and VDEM, its employees, officers, and vendors from and against all claims of damages and liability resulting from exposure to COVID-19. Registrants/Attendees also warrant they are abiding by their state/locality laws regarding COVID-19 restrictions.

Submission of Sponsorship / Vendor Registration Form constitutes agreement to the above terms.

#	Type	Company Name
1	D	Columbia Southern University
2	D	Perry Weather
3	D	First Alert powered by Dataminr
4	D	Thompson Consulting Services
5	D	North American Rescue
6	D	DebrisTech, LLC
7	D	Southern Disaster Recovery
8	D	Integrity Medical Solutions WESTCOT
9	D	Dewberry Engineers, Inc.
10	D	Jogan Health
11	D	GeoStabilization International
12	D	AEM
13	D	PEAKE
14	D	Everbridge
15	D	AshBritt, Inc.
16	D	Juvare
17	D	AccessVR, LLC
18	D	FloodMapp
19	D	First Due
20	D	Tetra Tech Disaster & Emergency Management
21	D	Rave Mobile Safety
22	D	Alertus Technologies
23	D	Ceres Environmental Services, Inc.
24	D	FAST-PASS Visitor Management by ACRE
25	D	3AM Innovations
26	D	Witt O'Brien's
27	D	SyTech Corporation
28	P	Emergency Disaster Services
29	P	Pulsara
30	P	Lipsey Logistics
31	P	IEM
32	P	Alliance Solutions Group, Inc.
33	P	DRC Emergency Services, LLC
34	P	Argo Navis
35	P	Fire Protection Equipment Company
36	S	Virginia Fire Chiefs Association
37	S	VDEM
38	S	TacMed Solutions
39	S	Verizon
40	S	Ernst & Young U.S. LLP
41	S	AED Team
42	S	
43	S	
44	S	IAEM
45	S	FirstNet Built with AT&T
L1	Diamond	The Olson Group, Ltd.
L2	Diamond	CrowderGulf
L3	Diamond	EM Partners



Sponsorship Bundles

(Based on 225+ attendees)

Diamond Level\$4,000 *SOLD OUT*

*Includes one Diamond exhibit space**, two all-access VEMS registrations, banner ad in symposium program app, logo slide in Symposium Power Point Presentations, mention in the daily General Sessions, *5 minutes presentation at General Session*, 1 promotional blast email to all attendees prior to VEMS (content provided by sponsor), & recognition and participation in Vendor Hall Grand Opening ribbon-cutting.

Diamond exhibit space includes oversize booth, which is available the entire duration of VEMS

~~Option A: Game Night Co-Sponsorship (Wednesday Night) and notebook with company logo~~

~~Option B: Game Night Co-Sponsorship (Wednesday Night) and bag with company logo~~

~~Option C: Game Night Co-Sponsorship (Wednesday Night) and promo item with company logo~~

Gold Level.....\$3,500 *SOLD OUT*

Includes one Deluxe exhibit space, two all-access VEMS registrations, ad in symposium program app, logo slide in Symposium Power Point Slide Presentations, mention in the daily General Sessions, *3 minutes presentation at General Session*, and the choice of:

~~Option A: Vendor Hall Lunch Sponsor (Tuesday) and lanyard with company logo~~

~~Option B: Exclusive Social Event (Tuesday) and hand sanitizer with company logo~~

Silver Level.....\$2,500 *SOLD OUT*

Includes one exhibit space, two vendor representatives, ad in symposium program app, logo slide in Symposium Power Point Slide Presentations, mention in the daily General Sessions, and the choice of:

~~Option A: Breakfast Sponsor (Tuesday, Wednesday, or Thursday)~~

~~Option B: Wi-Fi Sponsor for entire event (with customized password)~~

~~Option C: Vendor Hall Reception Sponsorship (Monday)~~

~~Option D: Wednesday Lunch Sponsor~~

Bronze Level.....\$1,750 *SOLD OUT*

Includes one Deluxe exhibit space, two vendor representatives, logo slide in Symposium Power Point Slide Presentations, & mention in the daily General Sessions.

~~Break Sponsor (Tuesday AM or PM, Wednesday AM or PM, Thursday AM)~~

All company logos, ads, and artwork must be received no later than one week after registering!

Please send in JPEG or PNG format to VEMA@vemaweb.org

Individual Sponsorship Opportunities

(Does not include exhibit space, complimentary registration or advertisement on Symposium program app)

~~Breakfast (Tuesday, Wednesday, or Thursday)~~

SOLD OUT

~~Morning Refreshment Break (Tuesday, Wednesday, or Thursday)~~

SOLD OUT

~~Afternoon Refreshment Break (Tuesday or Wednesday)~~

SOLD OUT

All opportunities include logo in event app.

E-mail VEMA@vemaweb.org or call the VEMA office at 804-643-0080 to reserve your sponsorship opportunity.

Limited Opportunities are available so reserve your preference early.

Lodging Information

Event Hotel: Hotel Madison
710 S Main Street, Harrisonburg, VA 22801 (sold out)

VEMA encourages Vendors to book rooms at the official meeting hotels. In order for VEMA to offer reduced room rates to its attendees, we must guarantee that a set number of rooms will be booked. If VEMA does not use the set number of rooms, then we are forced to pay a penalty fee.

Overflow Hotel: Courtyard Marriott Harrisonburg
1890 Evelyn Byrd Avenue, Harrisonburg, VA 22801

There are additional rooms available at the Courtyard Marriott in Harrisonburg for a discounted rate of \$98.00*per night, which includes parking. Please visit www.vemaweb.org/vems-lodging-information to make your reservations online **The deadline for reservations is Saturday, February 18, 2023.** JMU will be providing shuttle service from the Marriott to Hotel Madison each morning before VEMS Breakfast and each evening when sessions conclude.

*Hotel room rates are subject to applicable state and local taxes, currently 12.3%, in effect at the time of check-out.