

2019 VEMS Sponsorship / Vendor Reservation Form
March 26 - 29, 2019 · Newport News Marriott at City Center, Newport News, Virginia

Business/Organization Name: _____
 Address: _____ City: _____ State: _____ Zip Code: _____
 Phone Number: _____ Cell/Alternate #: _____
 Contact Person: _____ Email: _____

Sponsorship level: _____ **and / or**

Exhibit Space: # 10' X 8'Space(s) _____ @ \$1,200/space = _____

Non-Profits: Contact VEMA office at (804) 643-0080 for potential discounts. Limited space available for non-profits.

Exhibit space includes one table, a wastebasket & two chairs, two registrations (all sessions). There is a limited amount of exhibit space. Exhibitors will be accommodated on an availability basis.

If you are only sponsoring and not exhibiting, please skip to Method of Payment at the bottom of this page.

Booth Selection - Use the vendor hall floor plan on reverse side to determine booth location. Indicate four so we may process your application. Applications will be processed in the order received. Completed form & full payment required to reserve booth space. Booth reservations will not be taken by telephone.

Selection 1: Booth # _____ Selection 2: Booth # _____
 Selection 3: Booth # _____ Selection 4: Booth # _____

Please list which companies you do not wish to be near: _____

Will your exhibit require electrical service? _____ **(additional \$50 – please add to your total)**

Will your table(s) require cover and skirting? _____

Do you have any other special requirements? _____ **(if you require internet, please contact Marriott directly)**

If yes, please describe: _____

Please list designated attendee(s) (limit two attendees per each 10' X 8' exhibit space) so they may be registered for the conference once the vendor fee is received. *Please email executivedirector@vemaweb.org if you have any dietary concerns or allergies.*

Name	Title	Email		Awards Dinner?	Yes	No
Name	Title	Email		Awards Dinner?	Yes	No

Additional Attendees: There will be an added charge of \$175.00 per person, per day for each additional representative attending the meeting. This includes access to all sessions, vendor hall, breakfast, lunch & breaks. Add an additional \$65.00 to attend the awards dinner on Thursday. *Please email executivedirector@vemaweb.org if you have any dietary concerns or allergies.*

Name	Title		Awards Dinner?	Yes	No
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VEMA encourages Vendors to book rooms at the official meeting hotel. In order for VEMA to offer reduced room rates to its attendees, we must guarantee that a set number of rooms will be booked. If VEMA does not use the set number of rooms, then we are forced to pay a penalty fee.

Exhibitor assumes the entire responsibility and liability for losses, damages, and claims, including without limitation, bodily injury and death, arising out of exhibitor's activities on the Hotel's premises (together "Liabilities"). Exhibitor covenants not to sue and agrees to indemnify, defend, and hold harmless the Hotel, and its parent corporation, as well as their respective trustees, directors officers, agents, servants, and employees from any and all such Liabilities.

All cancellations must be submitted in writing. Written cancellations can be emailed to theVEMAoffice@gmail.com or mailed to: VEMA, 4461 Cox Road, Ste. 110, Glen Allen, VA 23060. Verbal cancellations will not be accepted. Refunds of exhibitor fees will be paid minus a \$150 administration fee. Full registration fees will be charged if written cancellation is received after the early registration deadline, February 20, 2019.

METHOD OF PAYMENT: Check Credit Card

Make Checks Payable To: **Virginia Emergency Management Association**

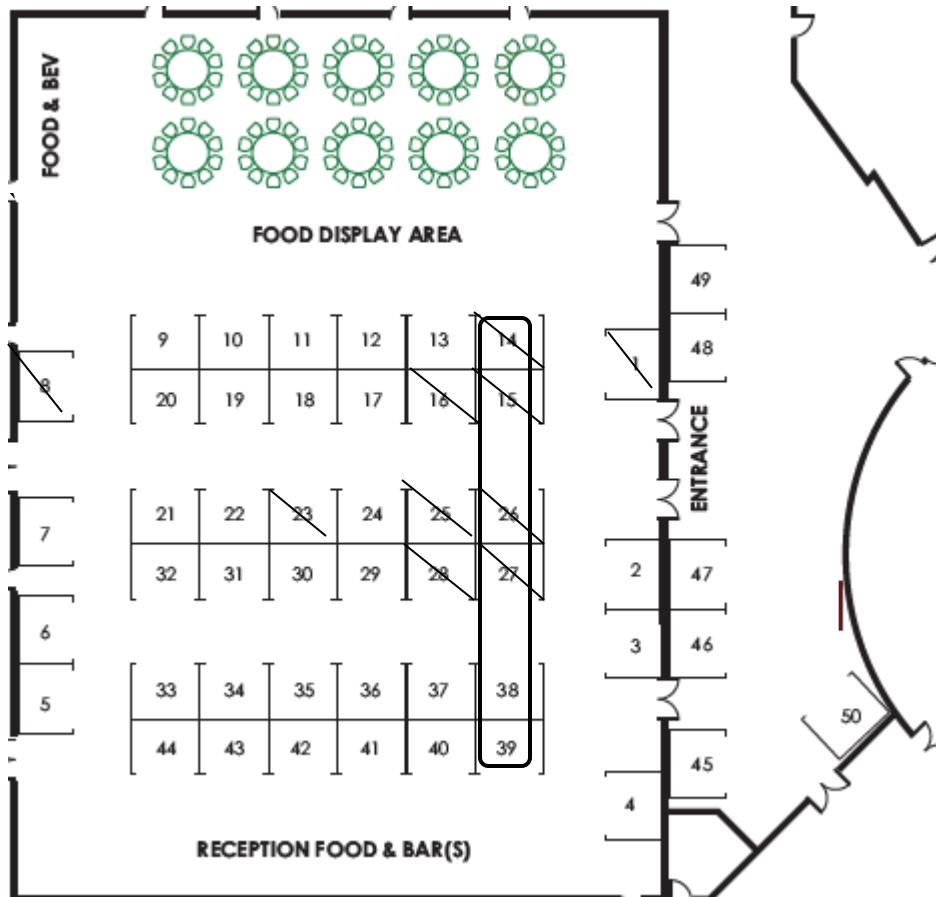
Card Type: American Express Discover MasterCard Visa

Name on Card: _____

Credit Card Number: _____ Expiration date: _____

Card Holder Signature: _____

Mail to: VEMA Symposium, 4461 Cox Road, Ste. 110, Glen Allen, VA 23060. Email: theVEMAoffice@gmail.com



HOURS FOR 2019

The vendor hall will be available for set up from 2:00 – 5:00 pm on Tuesday, March 26.

This year's Grand Opening will be Tuesday, March 26 from 6:30 pm - 9:30 pm with a reception from 7:00 pm - 9:00 pm.

Hall hours on Wednesday, March 27 are 7:30 am - 6:00 pm.

1	Buffalo Computer Graphics, Inc
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**All Booths
10 ft. Wide x
8 ft. Deep**

**Booths 14-15, 26-27, 38-39
Vendor Row
(Reserved for those also
doing a sponsorship.)**

8	Go Unmanned
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14	First Alert
15	Alliance Solutions Group, Inc
16	DRC Emergency Services, LLC
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22	
23	Ascentra Training and Exercise Specialists
24	
25	OnSolve
26	The Response Group
27	Olson Group
28	Olson Group
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Sponsor & Marketing Opportunities

(Based on 400+ attendees)

(Items that are stricken have already been sold)

Diamond Level\$3,500

~~A. Awards Dinner (Thursday)~~

A unique opportunity for your company to gain incredible exposure by advertising your sponsorship of the VEMS Awards Dinner. Includes needed exhibit space on vendors row in front of the vendor hall (up to 2 spaces; each 10' X 8'); one table per space, two chairs, two complimentary VEMS registrations, full page ad in symposium program, logo slide in Symposium Power Point Slide Presentations, & mention in the daily General Sessions.

B. Company Logo Hotel Room Keys

Includes one exhibit space on vendors row in front of the vendor hall (10' X 8'); one table, two chairs, two complimentary VEMS registrations, full page ad in symposium program, logo slide in Symposium Power Point Slide Presentations, & mention in the daily General Sessions.

Gold Level.....\$3,000

A. Vendor Hall Reception (Tuesday)

Another unique opportunity for your company to gain incredible exposure by advertising your sponsorship of this event. Includes one exhibit space on vendors row in front of the vendor hall (10' X 8'); one table, two chairs, two complimentary VEMS registrations, half page ad in symposium program, logo slide in Symposium Power Point Slide Presentations, & mention in the daily General Sessions.

B. Company Logo Promotional Item (Item TBD by VEMS Committee)

Includes one exhibit space on vendors row in front of the vendor hall (10' X 8'); one table, two chairs, two complimentary VEMS registrations, half page ad in symposium program, logo slide in Symposium Power Point Slide Presentations, & mention in the daily General Sessions.

C. Lunch Sponsor (Two Available: Wednesday or Thursday)

Another unique opportunity for your company to gain incredible exposure by advertising your sponsorship of this event. Includes one exhibit space on vendors row in front of the vendor hall (10' X 8'); one table, two chairs, two complimentary VEMS registrations, half page ad in symposium program, logo slide in Symposium Power Point Slide Presentations, & mention in the daily General Sessions.

Silver Level.....\$2,000

~~A. Company Bag with Logo~~

Includes one exhibit space on vendors row in front of the vendor hall (10' X 8'); one table per space, two chairs, two complimentary VEMS registrations, one-half page ad in symposium program, logo slide in Symposium Power Point Slide Presentations, & mention in the daily General Sessions.

B. Breakfast Sponsor (Three Available: ~~Wednesday, Thursday, or Friday~~)

Includes one exhibit space on vendors row in front of the vendor hall (10' X 8'); one table per space, two chairs, two complimentary VEMS registrations, one-half page ad in symposium program, logo slide in Symposium Power Point Slide Presentations, & mention in the daily General Sessions.

~~C. VEMS Scavenger Hunt (ongoing throughout VEMS)~~

Another unique opportunity for your company to gain incredible exposure by advertising your sponsorship of this event. Includes one exhibit space on vendors row in front of the vendor hall (10' X 8'); one table per space, two chairs, two complimentary VEMS registrations, one-half page ad in symposium program, logo slide in Symposium Power Point Slide Presentations, & mention in the daily General Sessions.

Continued on next page

VEMS 2019 - Sponsor & Marketing Opportunities (continued)

Bronze Level.....\$1,750

A. Advertising Opportunity

Includes one exhibit space (10' x 8'); one table, two chairs, two complimentary VEMS registrations, one-quarter page ad in symposium program, logo slide in Symposium Power Point Slide Presentations, & mention in the daily General Sessions.

B. Break Sponsor (Wednesday AM or PM, Thursday AM or PM or Friday AM)

Another unique opportunity for your company to gain incredible exposure by advertising your sponsorship of one of these events. Includes one exhibit space (10' x 8'); one table, two chairs, two complimentary VEMS registrations, logo slide in Symposium Power Point Slide Presentations, & mention in the daily General Sessions.

C. Hospitality Suite (Tuesday, Wednesday, or Thursday Evening)

Includes room rental and accommodations for one night. Vendor provides food and beverage. Includes one exhibit space (10' X 8'); one table, two chairs, two complimentary VEMS registrations, logo slide in Symposium Power Point Slide Presentations, & mention in the daily General Sessions.

D. Cornhole Tournament (Tuesday Evening)

Another unique opportunity for your company to gain incredible exposure by advertising your sponsorship of one of these events. Includes one exhibit space (10' X 8'); one table, two chairs, two complimentary VEMS registrations, logo slide in Symposium Power Point Slide Presentations, & mention in the daily General Sessions.

****Additional Advertising Opportunities (All artwork to be received by February 15th!!)****

One full page color ad in symposium program	\$300
One page black and white full page ad in symposium program	\$200
Half page black and white ad in symposium program	\$100
Posting company logo on the VEMA website for 6 months	\$300 (Limited Opportunities)

Marketing Opportunities without Vendor Booth

(Does not include complimentary registration or advertisement in Symposium program booklet)

Lunch (Wednesday or Thursday)	\$1,000.00
Breakfast (Wednesday, Thursday, or Friday)	\$750.00
Morning Refreshment Break (Wednesday, Thursday, or Friday)	\$500.00
Afternoon Refreshment Break (Wednesday, Thursday, or Friday)	\$500.00
Entertainment & Networking Event (Wednesday Evening)	\$500.00
Wi-Fi (Tuesday, Wednesday, Thursday, or Friday)	\$500.00

All opportunities include mention in program brochure and during sessions along with appropriate signage.

Contact: E-mail theVEMAoffice@gmail.com or call the VEMA office at 804-643-0080 to reserve your marketing opportunity.

Limited Opportunities are available so reserve your preference early.

Lodging Information: There are a limited number of rooms available at the Newport News Marriott at City Center at the discounted group rate of \$94* per night. Reservations may be made by calling 866-329-1758 and asking for the VEMS Symposium block. Reservations may also be made online by visiting <https://www.vemaweb.org/lodging>. The deadline for reservations is Thursday, February 28th at 11:59 pm.

*All rates are subject to state and local taxes, currently 14%, plus \$1.00 per room per night occupancy tax. Taxes are subject to change without notice.