

**2019 VEMS Sponsorship / Vendor Reservation Form**  
**March 26 - 29, 2019 · Newport News Marriott at City Center, Newport News, Virginia**

Business/Organization Name: \_\_\_\_\_  
 Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_  
 Phone Number: \_\_\_\_\_ Cell/Alternate #: \_\_\_\_\_  
 Contact Person: \_\_\_\_\_ Email: \_\_\_\_\_

**Sponsorship level:** \_\_\_\_\_ **and / or**

**Exhibit Space: # 10' X 8' Space(s) \_\_\_\_\_ @ \$1,200/space = \_\_\_\_\_**

**Non-Profits: Contact VEMA office at (804) 643-0080 for potential discounts. Limited space available for non-profits.**

Exhibit space includes one table, a wastebasket & two chairs, two registrations (all sessions). There is a limited amount of exhibit space. Exhibitors will be accommodated on an availability basis.

**If you are only sponsoring and not exhibiting, please skip to Method of Payment at the bottom of this page.**

**Booth Selection** - Use the vendor hall floor plan on reverse side to determine booth location. Indicate four so we may process your application. Applications will be processed in the order received. Completed form & full payment required to reserve booth space. Booth reservations will not be taken by telephone.

Selection 1: Booth # \_\_\_\_\_ Selection 2: Booth # \_\_\_\_\_  
 Selection 3: Booth # \_\_\_\_\_ Selection 4: Booth # \_\_\_\_\_

**Please list which companies you do not wish to be near:** \_\_\_\_\_

**Will your exhibit require electrical service?** \_\_\_\_\_ **(additional \$50 – please add to your total)**

**Will your table(s) require cover and skirting?** \_\_\_\_\_

**Do you have any other special requirements?** \_\_\_\_\_ **(if you require internet, please contact Marriott directly)**

If yes, please describe: \_\_\_\_\_

**Please list designated attendee(s) (limit two attendees per each 10' X 8' exhibit space)** so they may be registered for the conference once the vendor fee is received. *Please email [executivedirector@vemaweb.org](mailto:executivedirector@vemaweb.org) if you have any dietary concerns or allergies.*

Name	Title	Email		Awards Dinner?	Yes	No
Name	Title	Email		Awards Dinner?	Yes	No

**Additional Attendees:** There will be an added charge of \$175.00 per person, per day for each additional representative attending the meeting. This includes access to all sessions, vendor hall, breakfast, lunch & breaks. Add an additional \$65.00 to attend the awards dinner on Thursday. *Please email [executivedirector@vemaweb.org](mailto:executivedirector@vemaweb.org) if you have any dietary concerns or allergies.*

Name	Title			Awards Dinner?	Yes	No
------	-------	--	--	----------------	-----	----

VEMA encourages Vendors to book rooms at the official meeting hotel. In order for VEMA to offer reduced room rates to its attendees, we must guarantee that a set number of rooms will be booked. If VEMA does not use the set number of rooms, then we are forced to pay a penalty fee.

Exhibitor assumes the entire responsibility and liability for losses, damages, and claims, including without limitation, bodily injury and death, arising out of exhibitor's activities on the Hotel's premises (together "Liabilities"). Exhibitor covenants not to sue and agrees to indemnify, defend, and hold harmless the Hotel, and its parent corporation, as well as their respective trustees, directors officers, agents, servants, and employees from any and all such Liabilities.

All cancellations must be submitted in writing. Written cancellations can be emailed to [theVEMAoffice@gmail.com](mailto:theVEMAoffice@gmail.com) or mailed to: VEMA, 4461 Cox Road, Ste. 110, Glen Allen, VA 23060. Verbal cancellations will not be accepted. Refunds of exhibitor fees will be paid minus a \$150 administration fee. Full registration fees will be charged if written cancellation is received after the early registration deadline, February 20, 2019.

**METHOD OF PAYMENT:     Check     Credit Card**

Make Checks Payable To: **Virginia Emergency Management Association**

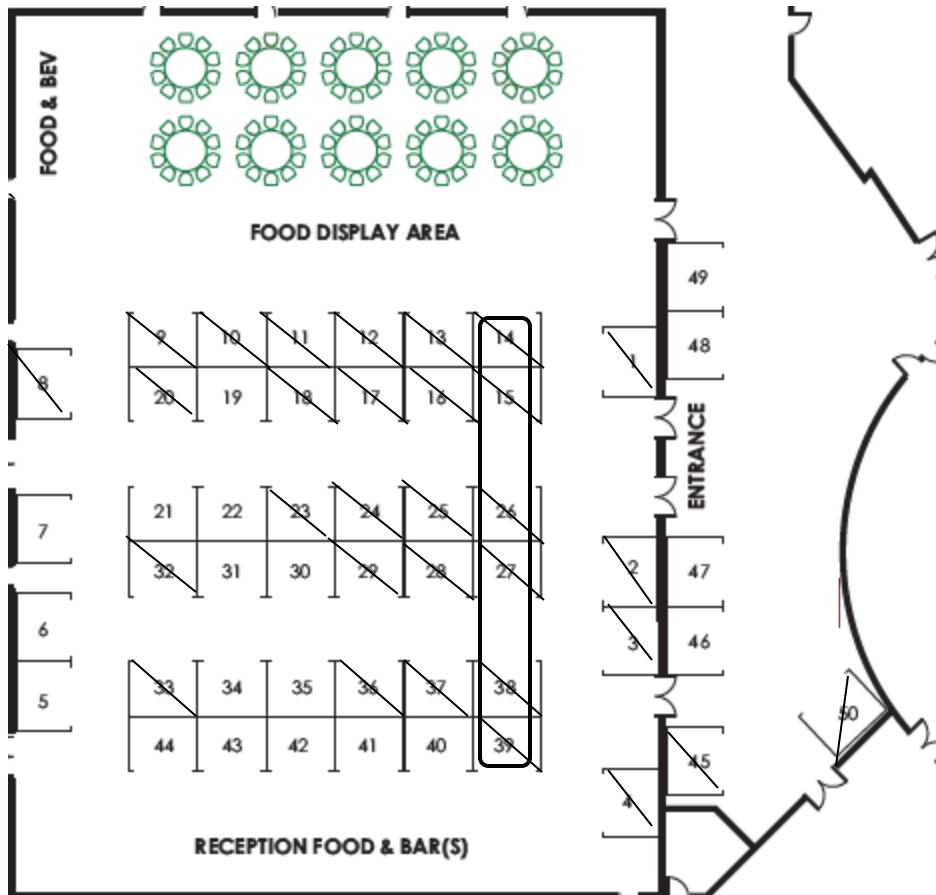
Card Type:     American Express     Discover     MasterCard     Visa

Name on Card: \_\_\_\_\_

Credit Card Number: \_\_\_\_\_ Expiration date: \_\_\_\_\_

Card Holder Signature: \_\_\_\_\_

Mail to: VEMA Symposium, **4461 Cox Road, Ste. 110, Glen Allen, VA 23060.** Email: [theVEMAoffice@gmail.com](mailto:theVEMAoffice@gmail.com)



**HOURS FOR 2019**

The vendor hall will be available for set up from 2:00 – 5:00 pm on Tuesday, March 26.

This year's Grand Opening will be Tuesday, March 26 from 6:30 pm - 9:30 pm with a reception from 7:00 pm - 9:00 pm.

Hall hours on Wednesday, March 27 are 7:30 am - 6:00 pm.

1	Buffalo Computer Graphics, Inc
2	VEMA Silent Auction
3	VEMA Silent Auction
4	ACV Enviro
5	
6	
7	

**All Booths  
10 ft. Wide x  
8 ft. Deep**

**Booths 14-15, 26-27, 38-39  
Vendor Row  
(Reserved for those also  
doing a sponsorship.)**

8	Go Unmanned
9	DTN
10	Everbridge
11	W.E.L, Inc Environmental Services
12	VDEM
13	First Alert
14	Chef Minute Meals Inc.
15	Chef Minute Meals Inc
16	DRC Emergency Services, LLC
17	Thompson Consulting Services, LLC
18	Acuity Audiovisual
19	
20	BK Technologies
21	
22	
23	Ascentra Training and Exercise Specialists
24	Crisis Track
25	OnSolve
26	The Response Group
27	Olson Group
28	Olson Group
29	Federal Signal
30	
31	
32	Fast-Pass Visitor management Solutions
33	George Washington University College of Professional Studies
34	
35	
36	Verizon
37	AshBritt, Inc
38	Alliance Solutions Group, Inc
39	SyTech Corporation
40	
41	
42	
43	
44	
45	Virginia Hospital & Healthcare Association
46	
47	
48	
49	
50	Virginia Fire Chiefs Association, Inc.



## Sponsor & Marketing Opportunities

(Based on 400+ attendees)

*(Items that are stricken have already been sold)*

### ~~Diamond Level .....\$3,500~~

#### ~~A. Awards Dinner (Thursday)~~

A unique opportunity for your company to gain incredible exposure by advertising your sponsorship of the VEMS Awards Dinner. Includes needed exhibit space on vendors row in front of the vendor hall (up to 2 spaces; each 10' X 8'); one table per space, two chairs, two complimentary VEMS registrations, full page ad in symposium program, logo slide in Symposium Power Point Slide Presentations, & mention in the daily General Sessions.

#### ~~B. Company Logo Hotel Room Keys Deadline Has Passed~~

Includes one exhibit space on vendors row in front of the vendor hall (10' X 8'); one table, two chairs, two complimentary VEMS registrations, full page ad in symposium program, logo slide in Symposium Power Point Slide Presentations, & mention in the daily General Sessions.

### ~~Gold Level.....\$3,000~~

#### ~~A. Vendor Hall Reception (Tuesday)~~

Another unique opportunity for your company to gain incredible exposure by advertising your sponsorship of this event. Includes one exhibit space on vendors row in front of the vendor hall (10' X 8'); one table, two chairs, two complimentary VEMS registrations, half page ad in symposium program, logo slide in Symposium Power Point Slide Presentations, & mention in the daily General Sessions.

#### ~~B. Company Logo Promotional Item (Item TBD by VEMS Committee)~~

Includes one exhibit space on vendors row in front of the vendor hall (10' X 8'); one table, two chairs, two complimentary VEMS registrations, half page ad in symposium program, logo slide in Symposium Power Point Slide Presentations, & mention in the daily General Sessions.

#### ~~C. Lunch Sponsor (Two Available: Wednesday or Thursday)~~

Another unique opportunity for your company to gain incredible exposure by advertising your sponsorship of this event. Includes one exhibit space on vendors row in front of the vendor hall (10' X 8'); one table, two chairs, two complimentary VEMS registrations, half page ad in symposium program, logo slide in Symposium Power Point Slide Presentations, & mention in the daily General Sessions.

### ~~Silver Level.....\$2,000~~

#### ~~A. Company Bag with Logo~~

Includes one exhibit space on vendors row in front of the vendor hall (10' X 8'); one table per space, two chairs, two complimentary VEMS registrations, one-half page ad in symposium program, logo slide in Symposium Power Point Slide Presentations, & mention in the daily General Sessions.

#### ~~B. Breakfast Sponsor (Three Available: Wednesday, Thursday, or Friday)~~

Includes one exhibit space on vendors row in front of the vendor hall (10' X 8'); one table per space, two chairs, two complimentary VEMS registrations, one-half page ad in symposium program, logo slide in Symposium Power Point Slide Presentations, & mention in the daily General Sessions.

#### ~~C. VEMS Scavenger Hunt (ongoing throughout VEMS)~~

Another unique opportunity for your company to gain incredible exposure by advertising your sponsorship of this event. Includes one exhibit space on vendors row in front of the vendor hall (10' X 8'); one table per space, two chairs, two complimentary VEMS registrations, one-half page ad in symposium program, logo slide in Symposium Power Point Slide Presentations, & mention in the daily General Sessions.

*Continued on next page*

## VEMS 2019 - Sponsor & Marketing Opportunities (continued)

**Bronze Level.....\$1,750**

### **A. Advertising Opportunity SOLD OUT**

Includes one exhibit space (10' x 8'); one table, two chairs, two complimentary VEMS registrations, one-quarter page ad in symposium program, logo slide in Symposium Power Point Slide Presentations, & mention in the daily General Sessions.

### **B. Break Sponsor (Wednesday AM ~~or PM~~, Thursday AM or PM or Friday AM)**

Another unique opportunity for your company to gain incredible exposure by advertising your sponsorship of one of these events. Includes one exhibit space (10' x 8'); one table, two chairs, two complimentary VEMS registrations, logo slide in Symposium Power Point Slide Presentations, & mention in the daily General Sessions.

### **C. Hospitality Suite (Tuesday, Wednesday, or Thursday Evening)**

Includes room rental and accommodations for one night. Vendor provides food and beverage. Includes one exhibit space (10' X 8'); one table, two chairs, two complimentary VEMS registrations, logo slide in Symposium Power Point Slide Presentations, & mention in the daily General Sessions.

### **D. Cornhole Tournament (Tuesday Evening)**

Another unique opportunity for your company to gain incredible exposure by advertising your sponsorship of one of these events. Includes one exhibit space (10' X 8'); one table, two chairs, two complimentary VEMS registrations, logo slide in Symposium Power Point Slide Presentations, & mention in the daily General Sessions.

## **Marketing Opportunities without Vendor Booth**

(Does not include complimentary registration or advertisement in Symposium program booklet)

<b>Lunch (Wednesday or Thursday)</b>	<b>\$1,000.00</b>
<b>Breakfast (<del>Wednesday, Thursday, or Friday</del>)</b>	<b>\$750.00</b>
<b>Morning Refreshment Break (Wednesday, Thursday, or Friday)</b>	<b>\$500.00</b>
<b>Afternoon Refreshment Break (<del>Wednesday, Thursday, or Friday</del>)</b>	<b>\$500.00</b>
<b>Entertainment &amp; Networking Event (<del>Wednesday Evening</del>)</b>	<b>\$500.00</b>
<b>Wi-Fi (Tuesday, Wednesday, Thursday, or Friday)</b>	<b>\$500.00</b>

All opportunities include mention in program brochure and during sessions along with appropriate signage.

Contact: E-mail [theVEMAoffice@gmail.com](mailto:theVEMAoffice@gmail.com) or call the VEMA office at 804-643-0080 to reserve your marketing opportunity.

Limited Opportunities are available so reserve your preference early.

**Lodging Information:** The Newport News Marriott at City Center is SOLD OUT. There are a limited number of rooms available at the Holiday Inn Newport News-Hampton at the discounted group rate of \$94.00\* per night. Reservations may be made online by clicking here or calling 757-223-2110 and mentioning group code "VEM". The deadline for room reservations at this rate is Wednesday, March 13, 2019, at 11:59 pm EST. Complimentary shuttle service to/from the Marriott will be available.

\*All rates are subject to state and local taxes, currently 14%, plus \$1.00 per room per night occupancy tax. Taxes are subject to change without notice. Credit card required to hold reservation. Free cancellation until 6:00 pm EST the day before your arrival. Canceling your reservation after 6:00 PM EST the day before your arrival, or failing to show, will result in a charge equal to the first night's stay per room to your credit card. Taxes may apply. Failing to call or show before check-out time after the first night of a reservation will result in cancellation of the remainder of your reservation.