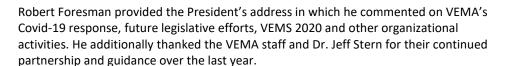
## **VEMA 2020 Annual Membership Meeting Minutes**

2020 Annual Membership meeting of the Virginia Emergency Management Association held 7/1/2020 virtually via Zoom. The meeting was called to order by President Robert Foresman at 12:02 pm. There were 72 members in attendance.





Under the Secretary's Report, Motion David Topcznski / Walter English to approve the minutes of the 2019 General Membership meeting as previously distributed under Appendix I. Motion passed unanimously.

Under the Treasurer's Report, Motion Will Flagler / Walter English to approve the general fund financial summary of accounts as of May 30, 2020 as presented under Appendix II. Motion passed unanimously.

Under the 1<sup>st</sup> VP's report Jennifer Maul thanked the membership and commented on the cancellation of VEMS 2020.

Under the Executive Director's Report Bo Keeney commented on a variety of association issues; including:

#### Membership Numbers:

2020: Individual - 258, Organizational - 218, Honorary - 40, State Agency - 40, Student - 19 VDEM Sustaining 117

#### COVID-19 Response:

Cancelled VEMS 2020

Publication of information to the membership about federal relief packages such as EIDL, CARES, Etc. COVID-19 Resource Page on Website

Increased Social Media Presence to alert the public of the role of EM's

#### • Finances:

Utilized the reserve account to balance the 2019-2020 general fund as a result of the cancellation of VEMS Passed a balanced budget with a contingency/surplus of \$1750

#### • General Association Issues:

President suffered a life threating emergency yet he continued to serve VEMA Board adjusted to meeting virtually Renewed the Keeney Group's association Management agreement for 1 additional year Worked with legislative counsel to host a 2020 legislative day and advocate for EM's

First full year of bi-monthly newsletters with various themes

Created a new affiliate member category for our businesses partners who support VEMA

President Robert Foresman announced and introduced the 2020-2021 Executive Board members. He noted that the new officers have already been installed by the state coordinator.

Under the Legislative Report Mr. Bill Lawson provided an overview of 2020 legislative activities. He highlighted that the next legislative meeting will take place the week of July 13<sup>th</sup>, they are working on renewing the agreement with Hunton Andrews Kurth, they committee is looking at possible legislation for the 2021 session and they are looking for more volunteers.

Under the Audit Committee Mr. Bobby Gelormine commented that the committee continues to review the association finances on a monthly basis. They have asked for clarification on a few items over the year but the audit always comes back clean. The association finances continue to be in good order.

Mrs. Michele Oblinsky provided an update from VDEM where she announced that Curtis Brown is the new State Coordinator. He's currently working with various stakeholders on outreach efforts. Additionally VDEM is looking to host a cabinet / state agency level exercise in the near future to examine a hurricane response during the time of COVID-19.

No unfinished business was presented.

Under New Business it was announced that:

- Presentation of Life Membership to Neal Turner and Ken Rudnicki (Robert Foresman)
- Presentation of Honorary Membership to Allison Farole (Robert Foresman)
- Motion Robert Foresman/ Will Flagler to award Dr. Jeff Stern with Honorary membership in VEMA. Motion passed unanimously.
- Motion on behalf of the VEMA bylaws committee and board of directors to accept the bylaws amendment related to a new membership classification as presented. (Jeff Fletcher). Motion Passed unanimously.



Under Good and Welfare Robert Foresman thanked the membership for their support over the last year and reiterated that there are great things to come.

Motion Bobby Gelormine / Bill Lawson to adjourn the meeting. Motion passed unanimously. The meeting was adjourned at 12:41 pm.

Respectfully Submitted,

David Topcznski, VEMA Secretary

## **APPENDIX I:**

# **VEMA 2019 Annual Business Meeting Minutes**

The meeting was called to order at 12:16 pm by Walter English who presided. In attendance were 115 VEMA members. At the head table were the following individuals: Bo Keeney (Executive Director), Walter English (President), Robert Foresman (1<sup>st</sup> VP), Jennifer Maul (2<sup>nd</sup> VP), Bill Lawson (Treasurer) and Michelle Oblinsky (Past President).

Walter English (VEMA President) welcomed the membership and began with his report; noting the successes and growth of VEMA over the last year. He thanked the VEMA Board of Directors, the Executive Board and the Keeney Group staff for their guidance and help over the last year.

A special presentation was offered by the VEMA Annual Business meeting sponsors (Everbridge).

Under a special order of business, Michelle Oblinsky was awarded her past president's plaque.

Michelle Oblinsky was called to the stage to present the slate of candidates for the 2019 elections which included the following individuals:

Candidate for President: Robert Foresman
 Candidates for 1<sup>st</sup> VP: Jennifer Maul
 Candidates for 2<sup>nd</sup> VP: Sherri Laffoon
 Candidate for Secretary: Robert Gelormine

o Candidate for Treasurer: William Flagler

Robert Foreman, Jennifer Maul, Robert Gelormine and William Flagler were all elected by acclimation. Bill Lawson was nominated from the floor by Scott Hudson for the position of 2<sup>nd</sup> VP, the nomination from the floor was seconded by Neal Turner. A ballot vote was conducted in accordance with the VEMA constitution and bylaws. The winner of the election would be announced at the conclusion of the meeting.

Under the Secretary's report Jennifer Maul moved to accept the minutes of the March 2018 Annual Membership Meeting as distributed. The motion was seconded by Neal Turner. The motion passed unanimously.

Under the Treasurer's Report Bill Lawson presented a financial overview of the VEMA finances which included the following:

- o Report on the VEMA financial position (As of Feb 29, 2019)
  - Checking Account \$203,423.31
  - Money Market Account \$49,304.41
  - CD's totaling \$66,996.35
  - Audits of books on a monthly basis continue to show we're in a solid financial position and the books are in good condition.

Motion by Bill Lawson to approve the VEMA financial summary of accounts as presented. The motion was seconded by Scott Hudsona. The motion passed unanimously.

Bo Keeney (VEMA Executive Director) presented the Executive Director's report in which he commented on the VEMA membership numbers, highlighting the overall growth in the past year. He additionally reviewed various member benefits that VEMA members could utilize, VEMA finances and the continued success of the VEMA symposium. Finally he reviewed some of the VEMA activities and offerings during the past year which included:

Re-established quarterly VEMA newsletter, Conducted a 2019 Legislative Lobby Day, Advocated (lobbied) for the profession before the Virginia General Assembly, 20+ hours of VEMA Board and Executive Board meetings 350+ hours of VEMA committee work, Held multiple "Brown Bag" Townhall with Dr. Jeff Stern, Conducted EMPG & LEMPG surveys, VEMA Scholarships (Addison Slayton, Grace Tressler, Gordon Barwell), VEMA Certifications (PEM/AEM) VEMA Classified Job Board – over 75 jobs posted during 2018-2019, "VEMA Voice" E-Blast, VEMA Participated in trade shows of 5+ organizations promoting VEMA and your benefits, Offered records of VEMS general sessions, VEMA Silent Auction, VEMA Golf Tournament, Updated the VEMA Strategic Plan, Redesigned Online VEMA Store, VEMA Board of Directors Monthly "Board Briefs", VEMA audit committee, Approved new anti-trust, conflict of interest, document destruction, and whistleblower policies.

Lastly he presented an overview of the new VEMA strategic plan to the entire membership and encouraged members to get involved.

The following committee reports were presented:

- Legislative Committee (Hui-Shan Walker & Rob Bohannon VEMA lobbyist)
  - They presented an overview of the 2019 VEMA legislative session, how to become involved in future endeavors and what may be on the horizon for future legislative years.
- Audit Committee (Jennifer Maul)
  - The committee continues to audit the VEMA books on a monthly basis and everything appears to be in good fiscal condition. The Keeney Group continues to do a very good job handling the VEMA finances.
- Membership & Marketing Committee (Sherri Laffoon)
  - The committee presented an overview of membership recruitment and retention programs that they've offered over the last year. Additionally the committee hopes to expand the number of committee members in the future.
- Constitution / By-Laws Committee (Jeff Fletcher)
  - The committee has been working hard on the proposed VEMA bylaws amendments that will be presented under new business.

Under New Business the following were presented.

Honorary membership was awarded Jim Davis for his outstanding service and dedication to VEMA throughout their career.

The following bylaws changes were presented by the VEMA bylaws committee and endorsed by the VEMA Board of Directors:

#### VEMA Constitution Proposed change #1: Article 4 Officers; Section 5 Vacancies

(b) Should a vacancy occur in any office other than President, a successor may be nominated and elected by the Executive Committee to fill the vacancy for the unexpired term of office. Such nominees need not be members of the Executive Committee or Board of Directors to be selected however, persons nominated must be an Association member who has met meet all membership, officer, and fee requirements set forth in the Association By-Laws.

#### VEMA By-Laws change #2: Article 1 Membership; Section 1 General

(e)...Regular Individual Membership...

#### VEMA By-Laws change #3: Article 1 Membership; Section 2 Membership Categories

(a) Regular Individual Membership

Regular Individual Membership is open to any individual whose interest or responsibilities relate to emergency management. This membership allows those interested in serving the Association the opportunity to seek membership as a Board of Directors member, on committees and/or run for office. Every member in this category is entitled to vote in all elections and for other matters brought before the membership.

#### (c) Honorary

The President and the Board of Directors at its discretion and by its vote, may award to any person displaying outstanding contributions to the Association and /or its purposes an Honorary Membership. The person receiving Honorary Membership is regarded as an Associate Member for the lifetime of said person. Honorary Members shall not be required to pay Association dues and cannot vote in elections or on matters brought before the membership. They may be appointed to committees in an advisory capacity only and cannot run for office. Any active member may submit to the President and Board of Directors recommendations for Honorary Membership.

The President and the Board of Directors, at their discretion and by its simple majority vote, may award Honorary membership to any person who has made contributions to the Association that are considered above and beyond and exceed the values and mission of the Association. Any active or past member may submit recommendations to the President and Board of Directors for Honorary Membership.

The person receiving the Honorary membership is regarded as a lifetime Associate Member. Honorary Members shall not be required to pay Association dues and do not have voting rights. Honorary Members may be appointed to committees in an advisory capacity only but may not be nominated for or elected to any office.

#### (h) Lifetime

The President and the Board of Directors, at their discretion and by its simple majority vote, may award Lifetime membership to any member who is leaving the emergency management field or the Commonwealth of Virginia and who has actively participated in Association committee or other notable work for a minimum of ten (10) years. Their contributions are considered above and beyond and exceed the values and mission of the Association. Any active or past member may submit recommendations to the President and Board of Directors for Lifetime Membership.

Lifetime Members shall not be required to pay Association dues and do not have voting rights. Lifetime Members may be appointed to committees in an advisory capacity only but may not be nominated for or elected to any office.

#### VEMA By-Laws change #4: Article 2 Officers

Article 2 Elected and Appointed Officers

Section 1. Qualifications

- (a) To be elected or appointed to office, a member shall meet the following requirements:
  - a. Have been either an Individual Member or voting member of a state agency or organizational membership for a minimum of two (2) complete, consecutive years prior to seeking officer.
  - b. Served as a committee chair or an active member of a VEMA Caucus or the Board for two (2) complete, consecutive years.

Section 1 3 Duties

#### VEMA By-Laws change #5: Article 10 Amendment of By-Laws

...and the full Association regular membership members are notified...

The motion to approve the VEMA bylaws changes was passed unanimously.

Walter English (VEMA President) asked if there were any other issues to come before the membership. There being none Michelle Oblinsky was invited back to the stage to announce the winner of the VEMA 2<sup>nd</sup> VP position. The committee announced that Sherri Laffoon has been elected to the office of VEMA 2<sup>nd</sup> VP by ballot vote.

There being no further business the meeting was adjourned at 1:18 pm

Respectfully Submitted

Bo Keeney on behalf of VEMA Secretary Creig Moore.

# **APPENDIX II: Financial Summary of Accounts & Operating Budget**

Accounts	May 2020
Union First Market Checking #8352726940	\$ 103,911.28
Union First Market MM #8352727149	\$ 49,444.40
Wells Fargo CD # XXXX-7009 *****	\$ 68,186.49
Total	\$ 221,542.17

### 2020-2021 Approved Operating Budget

REVENUE 20-21 Budget

Cash Transfer From Previous Year	\$126,400.00
Dues	\$57,100.00
Individual	\$19,500.00
Organzational	\$13,850.00
Student	\$425.00
State Agency	\$2,000.00
Sustaining	\$5,000.00
Next Year's Dues	\$16,325.00
Newsletter/Website Advertisments	\$500.00
Certification Fees	\$1,450.00
AEM	\$100.00
PEM	\$1,350.00
Symposium	\$131,225.00
Exhibitors/Vendors	\$35,375.00
Sponsorships	\$17,850.00
Registrations / Hotel Refunds	\$76,000.00
Promotional Items	\$0.00
Reimbursement from VDEM	\$2,000.00
Miscellaneous	\$25.00
Transfer from Reserves	\$0.00
FALL FORUM	\$0.00
Scholarship Fund	\$8,500.00
Social Outing (Golf/Paint Fundraisers)	\$5,000.00
Scholarship Donations	\$3,500.00
Interest on Checking Account	\$50.00
TOTAL REVENUE	\$325,250.00

### **EXPENDITURES**

Administrative	\$68,375.00
Next Years Dues	\$16,325.00
Association Management Fee	\$36,225.00
Board of Directors	\$1,250.00
CPA - Tax Return	\$1,100.00
Credit Card Fees	\$2,500.00
Donations	\$0.00
Future Symposium Deposits	\$0.00
Insurance	\$1,900.00

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Legal	\$0.00
Misc. Expense	\$0.00
Phone	\$1,300.00
Postage	\$500.00
Staff Travel	\$600.00
Stationary, Supplies, Printing	\$1,750.00
SCC Fee	\$25.00
Website	\$4,900.00
Officers/Committees	\$32,625.00
Executive Officers Expense	\$250.00
Audit	\$0.00
Certification	\$0.00
Institutions of Higher Educ. Comm.	\$1,325.00
Awards & Citations Committee	\$1,000.00
Constitution & Bylaws	\$0.00
Legislative	\$20,000.00
Membership and Marketing	\$1,000.00
Nominations	\$0.00
Scholarship Fund Refund (VEMS)	\$0.00
Scholarship Awards	\$5,825.00
Scholarship Outing (Golf/Paint Fundraisers)	\$2,675.00
Technology (Webinars)	\$500.00
Good and Welfare	\$50.00
	400 400 00
Symposium	\$96,100.00
AV	\$10,000.00
AV Awards Dinner	\$10,000.00 \$5,000.00
AV Awards Dinner Door Prizes	\$10,000.00 \$5,000.00 \$500.00
AV Awards Dinner Door Prizes Food and Beverage	\$10,000.00 \$5,000.00
AV Awards Dinner Door Prizes	\$10,000.00 \$5,000.00 \$500.00 \$60,000.00
AV Awards Dinner Door Prizes Food and Beverage Current YR Hotel Deposits/Lodging/Speakers	\$10,000.00 \$5,000.00 \$500.00 \$60,000.00 \$0.00
AV Awards Dinner Door Prizes Food and Beverage Current YR Hotel Deposits/Lodging/Speakers Insurance	\$10,000.00 \$5,000.00 \$500.00 \$60,000.00 \$0.00 \$0.00
AV Awards Dinner Door Prizes Food and Beverage Current YR Hotel Deposits/Lodging/Speakers Insurance Credit card fees	\$10,000.00 \$5,000.00 \$500.00 \$60,000.00 \$0.00 \$0.00 \$2,400.00
AV Awards Dinner Door Prizes Food and Beverage Current YR Hotel Deposits/Lodging/Speakers Insurance Credit card fees Misc. Expense/VIP	\$10,000.00 \$5,000.00 \$500.00 \$60,000.00 \$0.00 \$0.00 \$2,400.00 \$650.00
AV Awards Dinner Door Prizes Food and Beverage Current YR Hotel Deposits/Lodging/Speakers Insurance Credit card fees Misc. Expense/VIP Social Outing	\$10,000.00 \$5,000.00 \$500.00 \$60,000.00 \$0.00 \$0.00 \$2,400.00 \$650.00 \$3,000.00
AV Awards Dinner Door Prizes Food and Beverage Current YR Hotel Deposits/Lodging/Speakers Insurance Credit card fees Misc. Expense/VIP Social Outing Promo. Items (Attendee Give-a-Ways)	\$10,000.00 \$5,000.00 \$500.00 \$60,000.00 \$0.00 \$0.00 \$2,400.00 \$650.00 \$3,000.00
AV Awards Dinner Door Prizes Food and Beverage Current YR Hotel Deposits/Lodging/Speakers Insurance Credit card fees Misc. Expense/VIP Social Outing Promo. Items (Attendee Give-a-Ways) Refund/Registration	\$10,000.00 \$5,000.00 \$500.00 \$60,000.00 \$0.00 \$0.00 \$2,400.00 \$650.00 \$3,000.00 \$0.00
AV Awards Dinner Door Prizes Food and Beverage Current YR Hotel Deposits/Lodging/Speakers Insurance Credit card fees Misc. Expense/VIP Social Outing Promo. Items (Attendee Give-a-Ways) Refund/Registration Refund/Vendors	\$10,000.00 \$5,000.00 \$500.00 \$60,000.00 \$0.00 \$2,400.00 \$650.00 \$3,000.00 \$0.00
AV Awards Dinner Door Prizes Food and Beverage Current YR Hotel Deposits/Lodging/Speakers Insurance Credit card fees Misc. Expense/VIP Social Outing Promo. Items (Attendee Give-a-Ways) Refund/Registration Refund/Vendors Refund/Sponsorships Meeting Room Rental **	\$10,000.00 \$5,000.00 \$500.00 \$60,000.00 \$0.00 \$2,400.00 \$650.00 \$3,000.00 \$0.00 \$0.00 \$0.00
AV Awards Dinner Door Prizes Food and Beverage Current YR Hotel Deposits/Lodging/Speakers Insurance Credit card fees Misc. Expense/VIP Social Outing Promo. Items (Attendee Give-a-Ways) Refund/Registration Refund/Vendors Refund/Sponsorships Meeting Room Rental ** Session Recording (New Item)	\$10,000.00 \$5,000.00 \$500.00 \$60,000.00 \$0.00 \$0.00 \$2,400.00 \$650.00 \$3,000.00 \$0.00 \$0.00 \$0.00 \$1,300.00
AV Awards Dinner Door Prizes Food and Beverage Current YR Hotel Deposits/Lodging/Speakers Insurance Credit card fees Misc. Expense/VIP Social Outing Promo. Items (Attendee Give-a-Ways) Refund/Registration Refund/Vendors Refund/Sponsorships Meeting Room Rental ** Session Recording (New Item) Stationary, Supplies, Printing, Postage	\$10,000.00 \$5,000.00 \$500.00 \$60,000.00 \$0.00 \$0.00 \$2,400.00 \$650.00 \$3,000.00 \$0.00 \$0.00 \$0.00 \$1,300.00 \$4,500.00
AV Awards Dinner Door Prizes Food and Beverage Current YR Hotel Deposits/Lodging/Speakers Insurance Credit card fees Misc. Expense/VIP Social Outing Promo. Items (Attendee Give-a-Ways) Refund/Registration Refund/Vendors Refund/Sponsorships Meeting Room Rental ** Session Recording (New Item) Stationary, Supplies, Printing, Postage Staff Travel (Hotel/Mileage/etc)	\$10,000.00 \$5,000.00 \$500.00 \$60,000.00 \$0.00 \$2,400.00 \$650.00 \$3,000.00 \$0.00 \$0.00 \$0.00 \$1,300.00 \$4,500.00 \$1,750.00
AV Awards Dinner Door Prizes Food and Beverage Current YR Hotel Deposits/Lodging/Speakers Insurance Credit card fees Misc. Expense/VIP Social Outing Promo. Items (Attendee Give-a-Ways) Refund/Registration Refund/Vendors Refund/Sponsorships Meeting Room Rental ** Session Recording (New Item) Stationary, Supplies, Printing, Postage Staff Travel (Hotel/Mileage/etc) VEMA Store	\$10,000.00 \$5,000.00 \$500.00 \$60,000.00 \$0.00 \$0.00 \$650.00 \$3,000.00 \$0.00 \$0.00 \$0.00 \$1,300.00 \$4,500.00 \$1,750.00 \$0.00
AV Awards Dinner Door Prizes Food and Beverage Current YR Hotel Deposits/Lodging/Speakers Insurance Credit card fees Misc. Expense/VIP Social Outing Promo. Items (Attendee Give-a-Ways) Refund/Registration Refund/Vendors Refund/Sponsorships Meeting Room Rental ** Session Recording (New Item) Stationary, Supplies, Printing, Postage Staff Travel (Hotel/Mileage/etc) VEMA Store Vendors/exhibits	\$10,000.00 \$5,000.00 \$500.00 \$60,000.00 \$0.00 \$2,400.00 \$650.00 \$3,500.00 \$0.00 \$0.00 \$0.00 \$1,300.00 \$1,750.00 \$0.00 \$1,750.00 \$0.00 \$1,750.00 \$0.00
AV Awards Dinner Door Prizes Food and Beverage Current YR Hotel Deposits/Lodging/Speakers Insurance Credit card fees Misc. Expense/VIP Social Outing Promo. Items (Attendee Give-a-Ways) Refund/Registration Refund/Vendors Refund/Sponsorships Meeting Room Rental ** Session Recording (New Item) Stationary, Supplies, Printing, Postage Staff Travel (Hotel/Mileage/etc) VEMA Store Vendors/exhibits Mid Year Conference (Fall Forum)	\$10,000.00 \$5,000.00 \$500.00 \$60,000.00 \$0.00 \$0.00 \$650.00 \$3,000.00 \$3,500.00 \$0.00 \$0.00 \$1,300.00 \$1,300.00 \$1,750.00 \$0.00 \$3,500.00
AV Awards Dinner Door Prizes Food and Beverage Current YR Hotel Deposits/Lodging/Speakers Insurance Credit card fees Misc. Expense/VIP Social Outing Promo. Items (Attendee Give-a-Ways) Refund/Registration Refund/Vendors Refund/Sponsorships Meeting Room Rental ** Session Recording (New Item) Stationary, Supplies,Printing, Postage Staff Travel (Hotel/Mileage/etc) VEMA Store Vendors/exhibits Mid Year Conference (Fall Forum) Contingencies	\$10,000.00 \$5,000.00 \$500.00 \$60,000.00 \$0.00 \$2,400.00 \$650.00 \$3,500.00 \$0.00 \$0.00 \$0.00 \$1,300.00 \$1,750.00 \$0.00 \$1,750.00 \$0.00
AV Awards Dinner Door Prizes Food and Beverage Current YR Hotel Deposits/Lodging/Speakers Insurance Credit card fees Misc. Expense/VIP Social Outing Promo. Items (Attendee Give-a-Ways) Refund/Registration Refund/Vendors Refund/Sponsorships Meeting Room Rental ** Session Recording (New Item) Stationary, Supplies, Printing, Postage Staff Travel (Hotel/Mileage/etc) VEMA Store Vendors/exhibits Mid Year Conference (Fall Forum) Contingencies Transfer to Reserves	\$10,000.00 \$5,000.00 \$500.00 \$60,000.00 \$0.00 \$2,400.00 \$650.00 \$3,000.00 \$0.00 \$0.00 \$0.00 \$1,300.00 \$1,750.00 \$0.00 \$1,750.00 \$0.00 \$1,750.00 \$0.00
AV Awards Dinner Door Prizes Food and Beverage Current YR Hotel Deposits/Lodging/Speakers Insurance Credit card fees Misc. Expense/VIP Social Outing Promo. Items (Attendee Give-a-Ways) Refund/Registration Refund/Vendors Refund/Sponsorships Meeting Room Rental ** Session Recording (New Item) Stationary, Supplies,Printing, Postage Staff Travel (Hotel/Mileage/etc) VEMA Store Vendors/exhibits Mid Year Conference (Fall Forum) Contingencies	\$10,000.00 \$5,000.00 \$500.00 \$60,000.00 \$0.00 \$2,400.00 \$650.00 \$3,500.00 \$0.00 \$0.00 \$0.00 \$1,300.00 \$1,750.00 \$0.00 \$1,750.00 \$0.00

NET	\$0.00
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# **APPENDIX III: Proposed Bylaws Amendment**

# ARTICLE 1 MEMBERSHIP

Section 2. Membership Categories

(i) Affiliate Membership

Any group, corporate entity, or business that desires membership and affiliation with the Virginia Emergency Management Association (VEMA) may be afforded an Affiliate Membership. Affiliate membership fees shall not be less than two hundred fifty dollars (\$250.00) per fiscal year. Any employees or associates of the Affiliate member organization may concurrently maintain another valid membership type resulting in said employees or associates benefiting from the specific rights and privileges afforded by that membership category. An Affiliate member organization will be offered the following benefits: Early Exhibit Hall registration (one [1] month prior to general Exhibit Hall registration); one (1) promotional email or distribution of literature per fiscal year by VEMA to the general membership; a twenty-five percent (25%) discount on all advertisements in the VEMA Newsletter; and an Affiliate's organizational logo and brief company profile on a dedicated page on the VEMA website. An Affiliate member organization has no vote or voice during elections or on any matters brought before the membership. An Affiliate member organization cannot serve as a member of the Board of Directors, any committee, or hold elected or appointed office.